

Curriculum Vitae

Tomas Karlsson

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Education

- Masters degree of Business Administration at Jönköping International Business School (JIBS), 1993-1998.
- One year of military service, squad leader, urban warfare, IB15, Borås, graduated 1995/1996.
- PhD from Jönköping International Business School 2005-09-19

Language skills

- Swedish: Fluent.
- English: Fluent in speech and writing.
- German: Can make myself understood.
- Korean: Beginner

Degrees

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| 1997 | BSc in Business Administration, Jönköping International Business School |
| 1998 | MSc in Business Administration, Jönköping International Business School |
| 2005 | Doctor of Philosophy in Business Administration, Jönköping International Business School |
| 2012 | Docent at Chalmers University of Technology, Gothenburg |

Work experience

- Research assistant at JIBS: Program on Entrepreneurship and Growth in SMEs (PEG) (1998-1999)
- Doctoral student at JIBS (1999 - 2005)
- 2003-01-07 to 2003-05-23 visiting scholar at SCANCOR at Stanford
- 2004-09-15 to 2004-12-15 Visiting scholar at University of Alberta: Edmonton
- 2005-01-07 to 2005-03-28 Visiting scholar at Wilfrid Laurier University
- Post Doctoral fellow at Wilfrid Laurier University 2005-09 – 2006-12

- Doctoral Course, Computer assisted qualitative analysis: Qualitative methods, Jönköping International Business School 2005, 2007
- Postdoctoral fellow/visiting academic, Queensland University of Technology, 2007-02-15 – 2007-12-15
- Assistant professor at Jönköping International Business School 2008-2009
- Assistant professor at Campus el Sabio, October-November 2008
- Associate professor (lektor) at Lund University 2009-2013
- Programme Manager: Masters programme in entrepreneurship at Lund University 2009-12
- Docent at Managing Organizational Renewal and Entrepreneurship (MORE) at Chalmers University of Technology, Gothenburg, 2012-

Articles

1. Karlsson, T., and Moberg, K. (2013) Improving perceived entrepreneurial abilities through education: Exploratory testing of an entrepreneurial self efficacy scale in a pre-post setting, *International Journal of Management Education*, Volume 11, Issue 1, March, Pages 1–11
2. Karlsson, Tomas, & Wigren, Caroline. (2012). Start-ups among university employees: the influence of legitimacy, human capital and social capital. *The Journal of Technology Transfer*, 37(3), 297-312.
3. Honig, B., and Karlsson, T. (2010) Social capital and the modern incubator: A comparison In and Out group Social Networks. *Journal of Small Business and Entrepreneurship*.
4. Tomas Karlsson & Amanda Elam (2009) What research matters? Factors that drive the impact of articles in *Journal of Business Venturing*, Working Paper Series, Lund Institute of Economic Research.
5. Tomas Karlsson (2009) Emergence and Development of Entrepreneurship Research 1989-2009: Keywords and Collocations, Working Paper Series, Lund Institute of Economic Research.
6. Tomas Karlsson and Benson Honig (2009), Judging a Business by its Cover: An Institutional Perspective on New Venture Adoption of the Business Plan, *Journal of Business Venturing*.
7. Tomas Karlsson and Benson Honig (2006), Norms Surrounding Business Plans And Their Effect On Entrepreneurial Behavior. *Frontiers of Entrepreneurship Research*.
8. Benson Honig and Tomas Karlsson (2004), Institutional forces and the written business plan, *Journal of Management* 30(1) 29-84

9. Honig, B. & Karlsson, T. (2001), *Business planning and the nascent entrepreneur: An empirical study of normative behaviour*, in W. D. Bygrave (Ed.), *Frontiers of entrepreneurship research*. Babson Park: P & R Publications.

Books and Reports

1. Tomas Karlsson (2005) *Business plans in new ventures: An institutional perspective*, Doctoral Dissertation, Jönköping International Business School
2. Tomas Karlsson, (2002) *Networks: markets as organizations and organizations as markets*, in Henrik Agndal and Björn Axelsson (eds) *Networks and Business Renewal*, Research report, Jönköping International Business School, Jönköping
3. Tomas Karlsson & Johan Junehed, (2001) *Entrepreneurial opportunity development*, Research report, Jönköping International Business School, Jönköping
4. Tomas Karlsson, (1998) *Warmer faster: Flexibility and innovations in the oven industry*, Master thesis in business administration, Jönköping International Business School, Jönköping.
5. Tomas Karlsson & Lutz Roth (1998) *Commuting in the Jönköping Region: Spatial Interaction and Development of Functional Regions*, Bachelor thesis in economics, Jönköping International Business School, Jönköping.
6. Fischerström, Karlsson, Lövquist, (1997) *Att marknadsföra exportstöd till företag i Jönköpings län: en probleminventering med åtgärdsförslag gjord på uppdrag av Länsstyrelsen*, Bachelor thesis in business administration, Jönköping International Business School, Jönköping.

Book Chapters

1. Karlsson, T., Honig, B., Welter, F., Shakked, L., Sadaovski, A. (2005) *A Cross-National comparison of incubated organizations: An Institutional Perspective*. In I Shepherd, D., Katz, J (eds.) *International Entrepreneurship*, Amsterdam: Elsevier.
2. Benson Honig, Per Davidsson & Tomas Karlsson, (2005) *Learning Strategies of Nascent Entrepreneurs*, in Sanchez & Heene (eds) *Research in Competence Based Management: A Focused issue on managing knowledge assets and organizational learning*, Amsterdam: Elsevier

Conference papers

Karlsson, T., and Moberg, K. (2012) *Improving perceived entrepreneurial abilities through education: Exploratory testing of an entrepreneurial self efficacy scale in a pre-post setting*, EURAM.

Tomas Karlsson, Hans Landström and Marie Löwegren (2011), *Integrating entrepreneurship theories and concepts in entrepreneurship education*. Presented at Nordic Academy of Management, Stockholm

Tomas Karlsson and Caroline Wigren (2008), The start up of new businesses by scientists: Liabilities of newness and beyond, accepted to RENT conference 2008, Lisbon

Benson Honig, Tomas Karlsson Social capital and the modern incubator: A comparison of in group and out group social networks, Babson College Research Conference, Madrid (2007)

Tomas Karlsson & Benson Honig, Business Planning Practices in New Ventures: An Institutional Perspective, Babson College Research Conference, Madrid (2007)

Benson Honig and Tomas Karlsson, Business planning in nascent organizations: Institutional and social identity determinants of planning behaviour, Academy of Management Conference, New Orleans (2004)

Tomas Karlsson: The institutionalization process of business plans in new organizations: the case of written business plans, Nordic Conference on Small Business Management, (2004)

Tomas Karlsson, *The Paradox of Newness: Resistance and Compliance*, Nordic Academy of Management, Reykjavik, (2003)

Tomas Karlsson and Johan Wiklund, *New Venture Responses to Institutional Pressures*, Academy of Management Conference Seattle (2003)

Benson Honig and Tomas Karlsson, *The Institutional Context of Business Planning for Nascent Organizations in Two Countries*, Academy of Management Conference, Seattle (2003)

Benson Honig and Tomas Karlsson, *Institutional forces and the written business plan*, Academy of Management Conference, Denver (2002).

Benson Honig and Tomas Karlsson, *Institutional forces and the written business plan*, Academy of Management Conference, Denver (2002).

Tomas Karlsson, *Responses in nascent organizations to institutional pressures for business planning*, Dissertation manuscript, accepted for presentation at BKERC doctoral consortium, Boulder (2002).

Tomas Karlsson, *Lecturing, financing, rationalizing and indoctrinating new organizations: Business planning described as an institution*, European Academy of Management Conference, Stockholm (2002).

Tomas Karlsson, *Describing the institutional processes influencing emerging firms and their taken for granted business plans*, presented at Nordic academy of management, doctoral consortium, Uppsala (2001).

Benson Honig and Tomas Karlsson, *Business planning and the nascent entrepreneur: A multi-methodological approach to normative behaviour*, presented at Academy of Management conference, Washington (2001).

Tomas Karlsson, *The Opportunity Development Process*, presented at Babson conference, Jönköping (2001).

Benson Honig and Tomas Karlsson, *Business planning and the nascent entrepreneur: An empirical study of normative behaviour*, presented at Babson conference, Jönköping (2001).

Tomas Karlsson (2008) Book review: International entrepreneurship: Theoretical foundations and practices; Authors Antonella Zucchella and Paolo Scabini, *Advances in regional science*..